

## Saigon Beer - Alcohol - Beverage Corporation

Separate Financial Statements Quarter 3 Year 2021

## Saigon Beer - Alcohol - Beverage Corporation Corporate Information

Enterprise Registration Certificate No.	0300583659	29 February 2012				
	The Company's Enterprise Registration Certificate ("ERC") has been amended several times, of which the most recent one is ERC No. 0300583659 dated 18 May 2020. The Enterprise Registration Certificate and its updates were issued by the Ho Chi Minh City Department of Planning and Investment.					
Board of Directors	Mr. Koh Poh Tiong Mr. Pramoad Phornprapha Mr. Nguyen Tien Vy Mr. Michael Chye Hin Fah Ms. Tran Kim Nga Mr. Le Thanh Tuan Ms. Ngo Minh Chau Mr. Nguyen Tien Dung Mr. Luong Thanh Hai	Chairman Member Member Member Member (from 28 April 2021) Member (from 28 April 2021) Member (until 27 April 2021) Member (until 27 April 2021)				
Board of Management	Mr. Neo Gim Siong Bennett Mr. Koo Liang Kwee Mr. Ng Kuan Ngee Melvyn Ms. Venus Teoh Kim Wei Mr. Lam Du An Mr. Teo Hong Keng Mr. Hoang Dao Hiep	General Director Deputy General Director (from 1 October 2021) Deputy General Director Deputy General Director (from 1 April 2021) Deputy General Director Saigon - Nguyen Chi Thanh Brewery's Director Deputy General Director (until 30 September 2021) Deputy General Director (until 28 February 2021)				
Audit Committee	Mr. Pramoad Phornprapha Mr. Nguyen Tien Vy Mr. Michael Chye Hin Fah	Chairman Member Member				
Legal representative	Mr. Koh Poh Tiong Mr. Neo Gim Siong Bennett	Chairman General Director				
Registered Office	No. 187, Nguyen Chi Thanh S Ward 12, District 5 Ho Chi Minh City Vietnam	treet				

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#### SEPARATE BALANCE SHEET As at 30 September 2021

B01a-DN VND

#### ASSETS Note 30/09/2021 01/01/2021 Code 100 **CURRENT ASSETS** 17,807,107,167,844 16,086,281,272,781 1,605,499,160,595 987,216,978,696 110 Cash and cash equivalents 4 42,216,978,696 60,499,160,595 111 Cash 1,545,000,000,000 945,000,000,000 Cash equivalents 112 5 14,622,000,000,000 13,901,000,000,000 120 Short-term financial investments 14,622,000,000,000 13,901,000,000,000 123 Held-to-maturity investments 662,414,849,228 951,814,391,963 130 Accounts receivable – short-term 161,895,468,488 Accounts receivable from customers 6 565,772,281,360 131 4,110,874,165 Prepayments to suppliers 20,394,159,760 132 689,483,460,973 820,264,016,705 7 136 Other short-term receivables (323,855,510,130) 137 Allowance for doubtful short-term debts 8 (323,835,510,130) 9 529,477,947,442 382,893,733,879 140 Inventories 406,785,122,406 554,084,275,007 141 Inventories (23,891,388,527) (24,606,327,565) 149 Allowance for inventories 98,315,667,844 152,755,710,978 150 Other current assets 102,509,162,957 10 72,013,005,298 151 Short-term prepaid expenses 20,163,103,537 Deductible value added tax 152 153 Taxes receivable from State Treasury 17 26,302,662,546 30,083,444,484

## SEPARATE BALANCE SHEET As at 30 September 2021

B01a-DN VND

Code	ASSETS	Note	30/09/2021	01/01/2021
200	LONG-TERM ASSETS		5,398,256,998,166	5,716,098,338,293
210	Accounts receivable – long-term		318,666,459,874	318,486,459,874
215	Loans receivable – long-term		4,000,000,000	4,000,000,000
216	Other long-term receivables	7	347,535,339,779	347,355,339,779
219	Allowance for doubtful long-term debts	8	(32,868,879,905)	(32,868,879,905)
220	Fixed assets		1,424,451,840,103	1,513,885,418,173
221	Tangible fixed assets	11	563,706,826,803	649,409,598,012
222	Cost		3,676,478,275,788	3,656,722,327,756
223	Accumulated depreciation		(3,112,771,448,985)	(3,007,312,729,744)
227	Intangible fixed assets	12	860,745,013,300	864,475,820,161
228	Cost		993,923,916,624	993,804,280,624
229	Accumulated amortisation		(133,178,903,324)	(129,328,460,463)
230	<i>Investment properties</i>		2,884,770,730	3,178,271,188
231	Cost		7,859,289,977	7,859,289,977
232	Accumulated depreciation		(4,974,519,247)	(4,681,018,789)
240	Long-term work in progress		17,435,508,446	11,252,785,047
242	Construction in progress	14	17,435,508,446	11,252,785,047
250	Long-term financial investments	5	3,461,094,101,963	3,664,793,195,280
251	Investments in subsidiaries		2,837,212,995,029	2,837,212,995,029
252	Investments in associates and jointly controlled entities		613,705,350,635	613,705,350,635
253	Equity investments in other entities		569,372,362,407	785,951,682,407
254	Allowance for diminution in the value of long-term financial investments		(580,065,486,013)	(592,945,712,696)
255	Held-to-maturity investments		20,868,879,905	20,868,879,905
260	Other long-term assets		173,724,317,050	204,502,208,731
261	Long-term prepaid expenses	10	69,232,470,014	84,484,017,998
262	Deferred tax assets	15	92,799,907,050	105,289,221,725
263	Long-term tools, supplies and spare parts	9	11,691,939,986	6 14,728,969,008
270	TOTAL ASSETS		23,205,364,166,010	21,802,379,611,074

## SEPARATE BALANCE SHEET As at 30 September 2021

### B01a-DN VND

Code	RESOURCES	Note	30/09/2021	01/01/2021
300	LIABILITIES		4,338,077,350,235	4,172,196,758,994
310	Current liabilities		4,245,232,342,125	3,962,482,641,588
311	Accounts payable to suppliers	16	1,852,530,969,203	2,474,870,892,087
312	Advances from customers		12,649,335,616	9,253,764,935
313	Taxes payable to State Treasury	17	394,167,352,778	421,408,012,727
314	Payable to employees		37,575,932,757	115,924,548,319
315	Accrued expenses	18	1,039,052,584,693	63,578,188,110
319	Other payables – short-term	19	848,691,818,214	821,620,731,968
322	Bonus and welfare fund	20	60,564,348,864	55,826,503,442
330	Long-term liabilities		92,845,008,110	209,714,117,406
337	Other payables – long-term	19	51,602,316,000	51,602,316,000
342	Provision – long-term	21	41,242,692,110	82,323,187,723
343	Science and technology development fund		-	75,788,613,683
400	EQUITY	22	18,867,286,815,775	17,630,182,852,080
410	Owners' equity		18,867,286,815,775	17,630,182,852,080
411	Share capital	23	6,412,811,860,000	6,412,811,860,000
411a	-Ordinary shares with voting rights		6,412,811,860,000	6,412,811,860,000
418	Investment and development fund		760,819,802,040	760,819,802,040
421	Retained profits		11,693,655,153,735	10,456,551,190,040
421a	-Retained profits brought forward		9,494,629,411,040	5,904,397,297,061
421b	-Retained profits for the current period		2,199,025,742,695	4,552,153,892,979
440	TOTAL RESOURCES	1.1	23,205,364,166,010	21,802,379,611,074

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Nguyen Van Hoa Preparer

2.7... October 2021

Tran Nguyen Trung Chief Accountant

TÔNG CÒNG TY CỔ PHẨN BIA -RỤỢU -NƯỚC GIẠI KHÁT SALCON 20 Koo Liang Kwee

On behalf of General Director Deputy General Director

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### SEPARATE INCOME STATEMENT As at 30 September 2021

			Quar	Quarter 3		For the 9 month period ended 30 Sep	
Code	Items	Note	2021	2020	2021	2020	
1	Revenue from sales of goods and provision of services	25	4,929,658,553,597	9,264,597,371,737	20,485,841,727,035	22,287,496,628,890	
2	Revenue deductions	25	15,160,848,510	279,700,401	21,400,840,507	279,700,401	
10	Net revenue (10 = 01 - 02)	25	4,914,497,705,087	9,264,317,671,336	20,464,440,886,528	22,287,216,928,489	
11	Cost of goods sold and services provided	26	4,322,823,698,305	7,861,573,598,162	17,517,966,545,304	18,931,648,695,712	
20	Gross profit (20 = 10 - 11)		591,674,006,782	1,402,744,073,174	2,946,474,341,224	3,355,568,232,777	
21	Financial income	27	373,197,187,181	1,457,107,763,625	1,865,674,273,320	2,460,399,455,630	
22	Financial expenses	28	8,559,473,858	34,151,616,261	(7,258,930,906)	53,270,909,580	
25	Selling expenses	29	488,582,847,262	634,496,599,648	2,213,069,638,594	1,680,807,987,871	
26	General and administration expenses	30	79,656,142,245	94,724,460,340	160,772,981,239	304,996,788,970	
30	Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}		388,072,730,598	2,096,479,160,550	2,445,564,925,617	3,776,892,001,986	
31	Other income		104,511,338	1,066,945,125	74,736,002,710	3,014,594,728	
32	Other expenses		570,363,968	743,032,585	2,205,299,083	2,189,017,935	
40	Results of other activities (40 = 31 - 32)		(465,852,630)	323,912,540	72,530,703,627	825,576,793	
50	Accounting profit before tax (50 = 30 + 40)		387,606,877,968	2,096,803,073,090	2,518,095,629,244	3,777,717,578,779	
51	Income tax expense – current	-	46,719,183,022	172,649,555,252	266,713,752,339	393,707,816,421	
52	Income tax expense/(benefit) – deferred	-	(1,199,565,201)	3,597,002,772	12,489,314,675	35,172,105,883	
60	Net profit after tax (60 = 50 - 51 - 52)		342,087,260,147		0300583652,562,230	3,348,837,656,475	

Nguyen Van Hoa Preparer

LY October 2021

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Tran Nguyen Trung Chief Accountant



On behalf of General Director Deputy General Director

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# SEPARATE CASH FLOW STATEMENT (Indirect method) As at 30 September 2021

B03a-DN VND

Code	Items	Note	For the 9 month period ended 30 Sep		
oodo	nome	11010	This year	Previous year	
	I. CASH FLOWS FROM OPERATING ACTIVITIES				
1	Accounting profit before tax		2,518,095,629,244	3,777,717,578,779	
	Adjustments for:		_,,,,	-,,,	
2	Depreciation and amortisation		107,631,987,962	105,815,313,990	
3	Allowance and provisions		(51,885,359,934)	50,012,971,789	
4	Exchange losses/(gains) arising from revaluation of monetary items denominated in foreign curencies		(2,534,661,305)	464,679,790	
5	Profits from investing activities		(1,844,856,590,566)	(2,424,577,303,883)	
7	Other adjustments		(73,817,939,085)	-	
8	Operating profit before changes in working capital		652,633,066,316	1,509,433,240,465	
9	Change in receivables		(395,575,943,893)	33,959,479,693	
10	Change in inventories	- A	(144,708,365,451)	170,235,610,128	
11	Change in payables and other liabilities		347,107,828,401	(350,227,521,214)	
12	Change in prepaid expenses		45,747,705,643	(474,368,372)	
15	Corporate income tax paid		(334,050,281,129)	(343,707,504,665)	
17	Other payments for operating activities		(33,460,936,126)	(81,776,715,696)	
20	Net cash flows from operating activities		137,693,073,761	937,442,220,339	
	II. CASH FLOWS FROM INVESTING ACTIVITIES				
21 22	Payments for additions to fixed assets Proceeds from disposals of fixed assets		(28,247,367,900)	(87,642,870,246)	
22	Placements of term deposits at banks		(10,738,000,000,000)	(10,795,000,000,000)	
23	Collections of term deposits at banks		10,017,000,000,000	8,918,000,000,000	
25	Payments for investments in other entities		-		
26	Collections on disposals of investments in other entities		409,861,993,444		
27	Receipts of interest and dividends		1,781,974,003,755	2,185,519,074,836	
30	Net cash flows from investing activities III. CASH FLOWS FROM FINANCING ACTIVITIES		1,442,588,629,299	220,876,204,590	
36	Payments of dividends		(961,918,235,275)	(2,244,476,103,975	
40	Net cash flows from financing activities		(961,918,235,275)	(2,244,476,103,975)	

## SEPARATE CASH FLOW STATEMENT (Indirect method) As at 30 September 2021

#### B03a-DN VND

			For the 9 month pe	iod ended 30 Sep	
Code Items		Note	This year	Previous year	
50 60	Net cash flows during the period Cash and cash equivalents at the beginning of the period		618,363,467,785 987,216,978,696	,	
61	Effect of exchange rate fluctuations on cash and cash equivalents Cash and cash equivalents at the end of the		(81,285,886)		
70	period	4	1,605,499,160,595	1,253,938,424,942	

Nguyen Van Hoa Preparer

2.7. October 2021

Tran Nguyen Trung Chief Accountant SAL CON Denal Director Deputy General Director

> **Form B 09 – DN** (Issued under Circular No. 200/2014/TT-BTC

dated 22 December 2014 of the Ministry of Finance)

## 1. Reporting entity

#### (a) Ownership structure

Saigon Beer - Alcohol - Beverage Corporation ("the Company") was established as a State-Owned General Corporation under Decision No. 74/2003/QD-BCN dated 6 May 2003 of the Ministry of Industry (now the Ministry of Industry and Trade) by restructuring Saigon Beer Company and merging it with Binh Tay Liquor Company, Chuong Duong Beverages Company and Phu Tho Glass Company. On 11 May 2004, the Ministry of Industry issued Decision No. 37/2004/QD-BCN to restructure the Company into a parent - subsidiary structure. The Company's operation was licenced in accordance with Business Registration Certificate No. 4106000286 issued by the Department of Planning and Investment of Ho Chi Minh City on 1 September 2006.

The Company was equitised as per Decision No. 1862/QD-TTg dated 28 December 2007 of the Prime Minister and was approved under Joint Stock Business Registration Certificate No. 4103010027 dated 17 April 2008 by the Department of Planning and Investment of Ho Chi Minh City. As at that date, the newly established joint stock company assumed control over all assets and liabilities from the former State-Owned General Corporation.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange with trading code SAB in accordance with Decision No. 470/QD-SGDHCM dated 25 November 2016 issued by the Ho Chi Minh City Stock Exchange.

#### (b) Principal activities

The principal activities of the Company are to produce and sell beer, alcohol, beverages and related products including material and packaging materials.

#### (c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (d) Company structure

The Company's structure includes the Company's Head Office, Saigon - Nguyen Chi Thanh Brewery and Saigon - Cu Chi Brewery, two factories independently operating and bookkeeping, detailed as follows:

Name	Principal activities	Address
Saigon - Nguyen Chi Thanh Brewery	Producing beer, alcohol and beverages	No. 187, Nguyen Chi Thanh Street, Ward 12, District 5, Ho Chi Minh City, Vietnam
Saigon - Cu Chi Brewery	Producing beer, alcohol and beverages	C1 Area, D3 Street, Tay Bac Cu Chi Industrial Park, Cu Chi Town, Cu Chi District, Ho Chi Minh City, Vietnam

**Form B 09a – DN** (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 2. Basis of preparation

#### (a) Statement of compliance

These separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. The Company prepares and issues its consolidated financial statements separately. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate financial statements should be read in conjunction with the consolidated financial statements.

#### (b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

#### (c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purpose.

#### 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

#### (a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and the account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the separate statement of income.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (c) Investments

#### (i) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks, bonds and loans receivable held to maturity. These investments are stated at costs less allowance for doubtful debts.

#### (ii) Investments in subsidiaries, associates and jointly controlled entities

For the purpose of these separate financial statements, investments in subsidiaries, associates and jointly controlled entities are initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

#### (iii) Investments in equity instruments of other entities

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

#### (d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

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#### (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Company applies the perpetual method of accounting for inventories.

#### (f) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the separate statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

5-25 years
3 - 12 years
3-8 years

• office equipment 3-6 years

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (g) Intangible fixed assets

#### (i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments are collected;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite term are stated at cost and not amortised. Land use rights with definite term are stated at cost less accumulated amortisation. The initial cost of land use rights comprises the purchase price and any direct attributable costs incurred in conjunction with securing the land use rights. Land use rights with definite term are amortised on a straight-line basis over the term of the land use rights ranging from 40 to 49 years.

### (ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 years.

#### (h) Investment properties

#### Investment properties held to earn rental

#### (i) Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance, is charged to the separate statement of income in the year in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

buildings and structures

20 years

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*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)* 

#### (i) Construction in progress

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

#### (j) Long-term prepaid expenses

#### (i) Returnable packaging

Returnable packaging includes bottles and crates being used in the Company's production and business activities and is initially stated at cost. Returnable packaging is amortised on a straight-line basis over 2 to 3 years.

#### (ii) Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over 2 to 3 years.

#### (k) Trade and other payables

Trade and other payables are stated at their cost.

#### (l) **Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (m) Share capital

#### **Ordinary shares**

Ordinary shares are stated at par value. Excess of cash receipt from share issuance over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

#### (n) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (o) Revenue and other income

#### (i) Goods sold

Revenue from the sales of goods is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

#### (ii) Rental income

Rental income from leased property is recognised in the separate statement of income on a straightline basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (iii) Interest income

Interest income is recognised in the separate statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### (iv) Dividend income

Dividend income is recognised when the right to receive dividend is established. Share dividends are not recognised as income. Dividends received which are attributable to the period before investment acquisition date are deducted from the carrying amount of the investment.

#### (p) Lease payments

Payments made under operating leases are recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense, over the term of the lease.

#### (q) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

#### (r) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

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#### 4 Cash and cash equivalents

	30/09/2021 VND	01/01/2021 VND
Cash on hand	38,430,754	38,196,945
Cash in banks	60,460,729,841	42,178,781,751
Cash equivalents (*)	1,545,000,000,000	945,000,000,000
	1,605,499,160,595	987,216,978,696

(\*) Cash equivalents represented term deposits at banks with original terms to maturity of three months or less Cash equivalents were denominated in VND.

#### **5** Investments

(a) Held-to-maturity investments

#### (i) Held-to-maturity investments – short-term

Held-to-maturity investments – short-term represented term deposits at banks with terms to maturity of more than 3 months from their transaction dates but less than 12 months from the reporting date Term deposits were denominated in VND.

#### (ii) Held-to-maturity investments - long-term

Held-to-maturity investments – long-term represented the Company's investments in bonds issued by Shipbuilding Industry Corporation Allowance was fully made for this investment.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### (b) Equity investments in other entities

		30/09/2021			01/01/2021			
	Cost	Allowance	Carrying amount	Cost	Allowance	Carrying amount		
	VND	VND	VND	VND	VND	VND		
Investments in subsidiaries (i)	2,837,212,995,029	(160,458,015,311)	2,676,754,979,718	2,837,212,995,029	(148,863,029,844)	2,688,349,965,185		
Investments in associates and	613,705,350,635	(92,490,042,180)	521,215,308,455	613,705,350,635	(108,857,170,530)	504,848,180,105		
jointly controlled entities (ii) Equity investments in other entities (iii)	569,372,362,407	(327,117,428,522)	242,254,933,885	785,951,682,407	(335,225,512,322)	450,726,170,085		
	4,020,290,708,071	(580,065,486,013)	3,440,225,222,058	4,236,870,028,071	(592,945,712,696)	3,643,924,315,375		

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## NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### (i) Investments in subsidiaries

investments in subsidiaries	30/09/2021			01/01/2021			
Company name	% of equity owned and voting right	Cost	Allowance	% of equity owned and voting right	Cost	Allowance	
		VND	VND		VND	VND	
Western - Sai Gon Beer Joint Stock Company	51%	100,424,933,209	-	51%	100,424,933,209	-	
Chuong Duong Beverages Joint Stock Company	62.06%	236,167,400,000	(135,672,750,000)	62.06%	236,167,400,000	(110,943,700,000)	
Sai Gon - Quang Ngai Beer Joint Stock Company	66.56%	299,548,230,160	-	66.56%	299,548,230,160	-	
Binh Tay Liquor Joint Stock Company	91.75%	208,414,271,535	-	91.75%	208,414,271,535	-	
Sai Gon - Dong Xuan Beer Alcohol Joint Stock Company	51.24%	17,650,697,182	-	51.24%	17,650,697,182	-	
Saigon - Nghetinh Beer Joint Stock Company	54.73%	76,324,868,844	(22,699,611,844)	54.73%	76,324,868,844	(30,136,229,844)	
Saigon - Songlam Beer Joint Stock Company	68.78%	314,250,000,000	-	68.78%	314,250,000,000	(7,783,100,000)	
Sai Gon - Ha Noi Beer Corporation	52.11%	93,800,000,000	-	52.11%	93,800,000,000	-	
Sai Gon Beer Trading Company Limited	100%	700,000,000,000	-	100%	700,000,000,000	-	
Northern Sai Gon Beer Trading Joint Stock Company	90%	37,422,345,046	-	90%	37,422,345,046	-	
Sai Gon Beer Bac Trung Bo Trading Joint Stock Company	95.07%	37,369,732,632	-	95.07%	37,369,732,632	-	
Saigon Beer Center Trading Joint Stock Company	94.45%	83,141,000,000	<del></del>	94.45%	83,141,000,000		
Saigon Beer Mien Trung Trading Joint Stock Company	91.24%	54,546,288,176	-	91.24%	54,546,288,176		
Sai Gon Beer Tay Nguyen Trading Joint Stock Company	90%	36,541,448,653	-	90%	36,541,448,653	-	

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## NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### (i) Investments in subsidiaries (continued)

investments in subsidiaries (continued)		30/09/2021			01/01/2021			
Company name	% of equity owned and voting right	Cost	Allowance	% of equity owned and voting right	Cost	Allowance		
		VND	VND		VND	VND		
Saigon Beer Nam Trung Bo Trading Joint Stock	90.14%	55,799,775,209	-	90.14%	55,799,775,209	-		
Company	90.68%	36,362,195,948	_	90.68%	36,362,195,948	-		
Sai Gon Beer Eastern Trading Joint Stock Company Saigon Song Tien Beer Trading Joint Stock Company	90%	36,265,364,767	-	90%	36,265,364,767	-		
Saigon Song Hau Beer Trading Joint Stock Company	90%	36,798,955,472	×	90%	36,798,955,472	-		
Salgen cong had been mading come clock company Sa Be Co Mechanical Co, Ltd	100%		-	100%	59,365,663,690	-		
Sai Gon Beer Northeast Trading Joint Stock Company	90.45%		-	90.45%	36,000,000,000	-		
Sai Gon - Ha Tinh Beer One Member Company Limited	100%	120,000,000,000	-	100%	120,000,000,000	-		
Sai Gon Beer Packaging Joint Stock Company	76.81%	55,174,824,506	(2,085,653,467)	76.81%	55,174,824,506	-		
Saigon Beer Company Limited	100%	10,000,000	-	100%	10,000,000	-		
Saigon Beer Group Company Limited	100%	10,000,000	-	100%	10,000,000	-		
Saigon - Lamdong Beer Joint Stock Company	52.91%	105,825,000,000	-	52.91%	105,825,000,000	-		
		2.837.212.995.029	(160,458,015,311)		2,837,212,995,029	(148,863,029,844)		

2,837,212,995,029 (160,458,015,311)

2,837,212,995,029 (148,863,029,844)

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## NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

## (ii) Investments in associates and jointly controlled entities

		30/09/2021			01/01/2021	
Company name	% of equity owned and voting right	Cost	Allowance	% of equity owned and voting right	Cost	Allowance
		VND	VND		VND	VND
Truong Sa Food - Food Business Joint Stock Company Sai Gon - Khanh Hoa Beer Joint Stock Company	28.35% 26%	4,725,000,000 26,000,000,000	(4,725,000,000)	28.35% 26%	4,725,000,000 26,000,000,000	(4,725,000,000)
Saigon - Phutho Beer Joint Stock Company	27.03%	33,787,500,000	-	27.03%	33,787,500,000	-
Sai Gon - Mien Trung Beer Joint Stock Company	32.22%	103,174,711,495	-	32.22%	103,174,711,495	-
Tan Thanh Investment Trading Company Limited	29%	72,500,000,000	(72,500,000,000)	29.00%	72,500,000,000	(72,500,000,000)
Sai Gon - Vinh Long Beer Joint Stock Company	20%	30,000,000,000	-	20%	30,000,000,000	
Sai Gon - Kien Giang Beer Joint Stock Company	20%	23,000,000,000	(8,553,103,630)	20%	23,000,000,000	-
Me Linh Point Limited	25%	43,111,007,200	-	25%	43,111,007,200	-
Crown Beverage Cans Saigon Limited	30%	113,224,326,586	-	30%	113,224,326,586	-
Malaya - Vietnam Glass Limited	30%	86,338,395,824	-	30%	86,338,395,824	-
San Miguel Yamamura Phu Tho Packaging Company Limited	35%	26,212,239,000	-	35%	26,212,239,000	-
Vietnam Spirits and Wine Ltd	45%	31,632,170,530	(6,711,938,550)	45%	31,632,170,530	(31,632,170,530)
Saigon - Bentre Beer Joint Stock Company	20%	20,000,000,000	-	20%	20,000,000,000	-
	-	613,705,350,635	(92,490,042,180)	-	613,705,350,635	(108,857,170,530)



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### (iii) Equity investments in other entities

) Equity investments in other entities	30/09/2021		01/01/2021	
Company name	Cost VND	Allowance VND	Cost VND	Allowance VND
Orient Commercial Joint Stock Bank	-	-	216,579,320,000	-
Dong A Commercial Joint Stock Bank	136,265,460,000	(136,265,460,000)	136,265,460,000	(136,265,460,000)
Saigon Packaging Group Joint Stock Company	46,000,000,000	-	46,000,000,000	-
PVI Holdings	51,475,140,000	(27,927,711,000)	51,475,140,000	(36,035,794,800)
Underground Space Investment Development Corporation	23,085,000,000	(23,085,000,000)	23,085,000,000	(23,085,000,000)
Phuong Dong Petroleum Tourism Joint Stock Company Saigon Securities Investment Fund A2	30,700,950,000 35,757,720,722	(30,700,950,000) (35,757,720,722)	30,700,950,000 35,757,720,722	(30,700,950,000) (35,757,720,722)
Saigon Beer Transportation Joint Stock Company	26,588,267,394	-	26,588,267,394	-
Saigon Tay Do Beer - Beverage Joint Stock Company	19,690,000,000	-	19,690,000,000	-
Saigon Binh Tay Beer Group Joint Stock Company	126,429,237,491	-	126,429,237,491	-
Dai Viet Securities Incorporation	45,000,000,000	(45,000,000,000)	45,000,000,000	(45,000,000,000)
Sabeco HP Investment Company Limited	24,426,586,800	(24,426,586,800)	24,426,586,800	(24,426,586,800)
Sai Gon - Dong Nai Beer Joint Stock Company	3,954,000,000	(3,954,000,000)	3,954,000,000	(3,954,000,000)
	569,372,362,407	(327,117,428,522)	785,951,682,407	(335,225,512,322)

## NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### 6 Accounts receivable from customers

#### (a) Accounts receivable from customers detailed by significant customers

. ,		30/09/2021	01/01/2021
		VND	VND
	Sai Gon Beer Trading Company Limited	165,946,284,273	114,529,145,357
	Other customers	399,825,997,087	47,366,323,131
		565,772,281,360	161,895,468,488
(b)	Accounts receivable from customers who are related parties		
()		30/09/2021	01/01/2021
		VND	VND
	Subsidiaries		
	Sai Gon Beer Trading Company Limited	165,946,284,273	114,529,145,357
	Sai Gon - Quang Ngai Beer Joint Stock Company	45,125,480,422	2,660,790,712
	Saigon - Songlam Beer Joint Stock Company	43,780,851,386	3,738,188,000
	Saigon - Lamdong Beer Joint Stock Company	39,944,377,171	863,324,000
	Sai Gon - Ha Noi Beer Corporation	28,155,912,514	479,627,918
	Saigon - Soc Trang Beer One Member Limited Company	28,037,712,525	2,880,160,877
	Sai Gon - Ha Tinh Beer One Member Company Limited	27,298,691,686	-
	Sai Gon - Dong Xuan Beer Alcohol Joint Stock Company	15,165,246,929	-
	Saigon - Nghetinh Beer Joint Stock Company	2,574,569,774	1,291,756,400
	Western - Sai Gon Beer Joint Stock Company	4,134,686	-
	Sai Gon Beer Northeast Trading Joint Stock Company	-	308,213,400
	Associates and jointly controlled entities		
	Sai Gon - Khanh Hoa Beer Joint Stock Company	22,044,883,284	-
	Sai Gon - Mien Trung Beer Joint Stock Company	18,696,875,158	1,269,459,419
	Sai Gon - Kien Giang Beer Joint Stock Company	18,296,937,095	2,749,411,545
	Saigon Binh Tay Beer Group Joint Stock Company	17,236,496,208	1,616,896,549
	Saigon - Phutho Beer Joint Stock Company	14,025,323,226	2,641,429,652
	Saigon - Bentre Beer Joint Stock Company	13,785,246,761	863,360,275
	Sai Gon - Vinh Long Beer Joint Stock Company	11,015,035,745	7,623,484,602
	Saigon Tay Do Beer - Beverage Joint Stock Company	6,106,596,114	1,839,786,330

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#### 7 Other receivables

#### (a) Other short-term receivables

	30/09/2021 VND	01/01/2021 VND
Receivables due to difference between value of capital contribution in kind and agreed capital contribution in an associate	277,230,733,543	277,230,733,543
Interests income from bank deposits and bonds purchased Dividends receivable	326,843,679,428 46,866,402,847	319,447,001,355 185,039,172,636
Other short-term receivables	38,542,645,155	38,547,109,171
	689,483,460,973	820,264,016,705
Other short-term receivables from related parties	30/09/2021 VND	01/01/2021 VND
Subsidiaries		
Sai Gon Beer Trading Company Limited	42,113,532,304	136,733,197,701
Sa Be Co Mechanical Co, Ltd	4,017,670,936	9,454,420
Sai Gon - Ha Tinh Beer One Member Company Limited	735,917,807	3,189,653,852
Saigon Beer Group Company Limited	50,000,000	-
Saigon Beer Nam Trung Bo Trading Joint Stock Company	29,700,000	29,700,000
Saigon - Nghetinh Beer Joint Stock Company	-	4,872,313,865
Binh Tay Liquor Joint Stock Company	-	3,000,000,000
Sai Gon - Quang Ngai Beer Joint Stock Company	-	187,009,159
Sai Gon - Ha Noi Beer Corporation	-	125,225,449
Saigon - Soc Trang Beer One Member Limited Company	-	76,235,614
Western - Sai Gon Beer Joint Stock Company	=	69,277,691
Saigon - Lamdong Beer Joint Stock Company	-	68,296,475
Sai Gon - Dong Xuan Beer Alcohol Joint Stock Company	-	46,274,375
Saigon - Songlam Beer Joint Stock Company	-	37,157,564
Associates and jointly controlled entities		
Tan Thanh Investment Trading Company Limited	277,230,733,543	277,230,733,543
Sai Gon - Mien Trung Beer Joint Stock Company	-	33,730,321,507
Saigon - Phutho Beer Joint Stock Company	-	1,736,949,650
Saigon Binh Tay Beer Group Joint Stock Company	-	126,355,136
Saigon Tay Do Beer - Beverage Joint Stock Company	-	89,004,219
Saigon - Bentre Beer Joint Stock Company	-	84,012,578
Sai Gon - Vinh Long Beer Joint Stock Company	I <b>-</b> .	77,396,511
Saigon - Baclieu Beer Joint Stock Company	-	46,091,080
Sai Gon - Kien Giang Beer Joint Stock Company	-	23,436,016

#### Other related parties

	Thai Beverage Public Co., Ltd.	306,673,790	-
(b)	Other long-term receivables	30/09/2021 VND	01/01/2021 VND
	Receivables from Sai Gon - Ha Tinh Beer One Member Company Limited	328,073,502,218	328,073,502,218
	Long-term deposits	11,442,972,561	11,262,972,561
	Other long-term receivables	8,018,865,000	8,018,865,000
		347,535,339,779	347,355,339,779

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#### 8 Allowance for doubtful debts

#### (a) Short-term

		30/09/2021		01/01	/2021
		Cost	Allowance	Cost	Allowance
		VND	VND	VND	VND
	Prepayments to suppliers Other short-term receivables	3,694,748,890 320,160,761,240	(3,674,748,890) (320,160,761,240)	3,694,748,890 320,160,761,240	(3,694,748,890) (320,160,761,240)
		323,855,510,130	(323,835,510,130)	323,855,510,130	(323,855,510,130)
(b)	Long-term				
• •	-	30/09	/2021	01/01/	2021
. ,	-	30/09 Cost	/2021 Allowance	01/01/ Cost	2021 Allowance
	-				
	Held-to-maturity investments –	Cost	Allowance	Cost	Allowance
		Cost VND	Allowance VND	Cost VND	Allowance VND
	Held-to-maturity investments – long-term	Cost VND 20,868,879,905	Allowance VND (20,868,879,905)	Cost VND 20,868,879,905	Allowance VND (20,868,879,905)
	Held-to-maturity investments – long-term Loans receivable – long-term	Cost VND 20,868,879,905 4,000,000,000	Allowance VND (20,868,879,905) (4,000,000,000)	Cost VND 20,868,879,905 4,000,000,000	Allowance VND (20,868,879,905) (4,000,000,000)

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### 9 Inventories

(a) Inventories

	30/09	30/09/2021		2021
	Cost	Allowance	Cost	Allowance
	VND	VND	VND	VND
On a da las trans it			100 500 000 040	
Goods in transit	151,788,834,548	-	139,590,388,946	-
Raw materials	285,594,702,868	(4,674,561,119)	145,901,566,441	(3,712,557,025)
Tools and supplies	34,562,021,847	(19,931,766,446)	22,613,015,943	(20,178,831,502)
Work in progress	79,743,337,800	-	75,300,152,747	• -
Finished goods	2,177,355,122	-	23,315,898,116	-
Merchandise inventories	218,022,822	-	64,100,213	-
	554,084,275,007	(24,606,327,565)	406,785,122,406	(23,891,388,527)

#### (b) Long-term tools, supplies and spare parts

	30/09	/2021	01/01/	2021
	Cost VND	Allowance VND	Cost VND	Allowance VND
Long-term tools, supplies and spare parts	39,989,145,603	(28,297,205,617)	42,614,163,861	(27,885,194,853)

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

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## 10 Prepaid expenses

(a) Short-term prepaid expenses

		30/09/2021	01/01/2021
		VND	VND
		60 972 040 420	79 075 000 457
			78,975,900,457
		6,674,185,020	14,052,458,340
		2,465,808,146	9,480,804,160
		72,013,005,298	102,509,162,957
Property held for	Returnable	Tools and	
future investment (*)	packaging	instruments and others	Total
	VND		VND
VND	VND		VND
51,602,316,000	22,216,801,386	10,664,900,612	84,484,017,998
· · · ·			3,211,894,920
_			(18,463,442,904)
-	(10,100,142,700)	(0,007,000,140)	(10,400,442,004)
51,602,316,000	12,298,553,551	5,331,600,463	69,232,470,014
	future investment (*) VND 51,602,316,000	future investment (*)         packaging           VND         VND           51,602,316,000         22,216,801,386           -         3,187,894,920           -         (13,106,142,755)	VND         62,873,012,132 6,674,185,020 2,465,808,146           72,013,005,298         72,013,005,298           Property held for future investment (*) VND         Returnable packaging packaging VND         Tools and instruments and others           51,602,316,000         22,216,801,386 - 3,187,894,920 - (13,106,142,755)         10,664,900,612 24,000,000 (5,357,300,149)

(\*) Property held for future investment represented the value of land use rights awaiting transfer (Note 19(b))

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

112,324,661,366

#### 11 Tangible fixed assets

	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Total
	VND	VND	VND	VND	VND
Cost					
Opening balance	609,337,069,409	2,874,388,136,738	57,822,918,781	115,174,202,828	3,656,722,327,756
Additions	-	3,385,282,295	-	236,740,000	3,622,022,295
Transfer from construction in progress	-	16,133,925,737	-	-	16,133,925,737
Closing balance	609,337,069,409	2,893,907,344,770	57,822,918,781	115,410,942,828	3,676,478,275,788
Accumulated depreciation					
Opening balance	436,351,610,398	2,430,109,252,470	50,740,473,821	90,111,393,055	3,007,312,729,744
Charge for the period	18,241,839,210	77,417,156,074	2,460,632,876	7,339,091,081	105,458,719,241
Closing balance	454,593,449,608	2,507,526,408,544	53,201,106,697	97,450,484,136	3,112,771,448,985
Net book value					
Opening balance	172,985,459,011	444,278,884,268	7,082,444,960	25,062,809,773	649,409,598,012
Closing balance	154,743,619,801	386,380,936,226	4,621,812,084	17,960,458,692	563,706,826,803
Included in tangible fixed assets as at 30 Sept	tombor 2021 were assets cos	ting which were fully depre	eciated but still in activ	e use:	2,199,497,338,327
The net book value of tangible fixed assets re	tired from active use and held	for disposal as at 30 Sep	tember 2021:		60,588,752,792

Historical cost of tangible fixed assets that the Company leased to its subsidiaries and associates to earn rental income :



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### 12 Intangible fixed assets

	Land use rights (*) VND	Software VND	Total VND
Cost			
Opening balance	929,359,796,577	64,444,484,047	993,804,280,624
Additions	-	119,636,000	119,636,000
Closing balance	929,359,796,577	64,564,120,047	993,923,916,624
Accumulated amortisation			
Opening balance	65,996,814,720	63,331,645,743	129,328,460,463
Charge for the period	3,467,528,748	382,914,113	3,850,442,861
Closing balance	69,464,343,468	63,714,559,856	133,178,903,324
Net book value			
Opening balance	863,362,981,857	1,112,838,304	864,475,820,161
Closing balance	859,895,453,109	849,560,191	860,745,013,300

Included in intangible fixed assets as at 30 September 2021 were assets costing which were fully amortised but still in active use:

62,573,335,300

(\*) Land use rights as at 31 December 2020 included the value of land use rights of VND735,380 million that the Company has additionally recorded on the equitisation date following the Minutes of Corporate Valuation dated 31 December 2007 and the Equitisation Finalisation Minute, which was performed by representative of the Ministry of Industry and Trade and the Ministry of Finance on 30 April 2008, who issued the report on 6 March 2010 The Company has recorded the increase in value of land use rights in "Intangible fixed assets" with a corresponding payable to State Treasury in "Other short-term payables" account (Note 19(a))

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#### NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

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The Ministry of Industry and Trade has allowed the Company to manage and use these land use rights following the plan of the People's Committee of Ho Chi Minh City At the date of this separate financial statements, the Company is in the process of preparing the land rental contracts with the People's Committee of Ho Chi Minh City Currently, those land lots are used for principal activities of the Company They are temporary land use rights with restrictions on ownership and are not permitted for sale, sublease or mortgage

Details of land use rights recorded at the estimated increased value on 6 March 2010 were as follows:

STT	Location	Square	connection with equitisation
		meters	VND
1	46 Ben Van Don Street, Ward 12, District 4, Ho Chi Minh City, Vietnam	3,872.50	55,241,212,500
2	187 Nguyen Chi Thanh Street, Ward 12, District 5, Ho Chi Minh City, Vietnam	17,406.10	418,634,111,100
3	474 Nguyen Chi Thanh Street, Ward 6, District 10, Ho Chi Minh City, Vietnam	7,729.00	247,637,160,000
4	18/3B Phan Huy Ich Street, Ward 15, Tan Binh District, Ho Chi Minh City, Vietnam	2,216.30	13,867,389,100

#### 735,379,872,700

Revalued amount in

## NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### 13 Investment properties

	Buildings and structures VND
Cost	
Opening and closing balance	7,859,289,977
Accumulated depreciation	
Opening balance	4,681,018,789
Charge for the period	293,500,458
Closing balance	4,974,519,247
Net book value	
Opening balance	3,178,271,188
Closing balance	2,884,770,730

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#### 14 Construction in progress

Major constructions in progress were as follows:

			30/09/2021 VND	01/01/2021 VND
	Upgrade warehouse and brewery at Saigon - Nguyen Chi Thanh Brewery		496,276,697	367,954,146
	Other projects		16,939,231,749	10,884,830,901
		•	17,435,508,446	11,252,785,047
15	Deferred tax assets			
		Tax rate	30/09/2021	01/01/2021
			VND	VND
	Deferred tax assets recognised on:			
	- Allowance for diminution in the value of long-term financial investments	20%	59,320,897,961	60,205,695,176
	<ul> <li>Accrued expenses and provisions</li> </ul>	20%	20,593,990,786	32,423,898,208
	<ul> <li>Allowance for inventories and long-term tools, supplies and spare parts</li> </ul>	20%	10,580,706,636	10,355,316,676
	- Allowance for doubtful debts	20%	2,304,311,667	2,304,311,665
	Total deferred tax assets	1	92,799,907,050	105,289,221,725

#### 16 Accounts payable to suppliers

#### (a) Accounts payable to suppliers detailed by significant suppliers

	Cost/Amount within payment capacity		
	30/09/2021	01/01/2021	
	VND	VND	
Crown Beverage Cans Saigon Limited	102,988,519,528	210,405,537,315	
Hanacans Joint Stock Company	148,530,124,835	139,054,822,046	
Asia Packing industries Vietnam Company Limited	34,414,159,527	136,845,628,247	
Boortmalt Asia Pacific Pty Ltd	137,001,820,661		
Other suppliers	1,429,596,344,652	1,988,564,904,479	
	1,852,530,969,203	2,474,870,892,087	

## (b) Accounts payable to suppliers who are related parties

Accounts payable to suppliers who are	related parties		
		Cost/Amount withir	n payment capacity
		30/09/2021	01/01/2021
		VND	VND
Subsidiaries			
Saigon Song Tien Beer Trading Joint Stoc	k Company	141,540,641,854	146,522,349,367
Northern Sai Gon Beer Trading Joint Stock	<pre>c Company</pre>	119,107,838,583	101,663,164,343
Sai Gon Beer Eastern Trading Joint Stock	Company	100,018,773,031	101,538,471,141
Saigon Song Hau Beer Trading Joint Stock	k Company	94,794,149,859	111,749,766,641
Saigon Beer Nam Trung Bo Trading Joint	Stock Company	67,475,750,372	80,121,569,154
Sai Gon Beer Bac Trung Bo Trading Joint	Stock Company	62,287,832,090	55,257,345,458
Sai Gon - Ha Tinh Beer One Member Com	pany Limited	61,968,720,309	8,206,970,201
Saigon Beer Mien Trung Trading Joint Sto	ck Company	54,008,164,027	41,737,255,474
Sai Gon Beer Tay Nguyen Trading Joint S	tock Company	34,562,330,669	63,379,993,941
Sai Gon - Quang Ngai Beer Joint Stock Co	ompany	31,966,799,942	27,088,991,479
Saigon - Lamdong Beer Joint Stock Comp	any	30,296,790,217	25,415,899,983
Saigon Beer Center Trading Joint Stock C	ompany	26,178,265,032	137,636,197,021
Sai Gon Beer Northeast Trading Joint Sto	ck Company	23,332,988,515	55,549,402,077
Western - Sai Gon Beer Joint Stock Comp	bany	14,868,010,806	3,793,714,100
Sai Gon - Dong Xuan Beer Alcohol Joint S	Stock Company	11,133,597,748	13,340,109,200
Sai Gon - Ha Noi Beer Corporation		10,489,399,437	20,632,774,536
Saigon - Soc Trang Beer One Member Lin	nited Company	10,305,869,491	11,216,489,350
Saigon - Nghetinh Beer Joint Stock Comp	any	8,884,770,950	2,139,835,500
Saigon - Songlam Beer Joint Stock Comp	any	3,985,071,860	22,927,468,916
Sa Be Co Mechanical Co, Ltd		2,930,702,070	10,343,309,664
Sai Gon Beer Packaging Joint Stock Com	pany	2,552,482,900	23,575,609,200
Sai Gon Beer Trading Company Limited		1,328,886,236	656,340,216
Chuong Duong Beverages Joint Stock Co	mpany	254,234,640	-
Binh Tay Liquor Joint Stock Company		162,324,800	-

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### (b) Accounts payable to suppliers who are related parties (continued)

	Cost/Amount within payment capacity	
	30/09/2021	01/01/2021
	VND	VND
Associates and jointly controlled entities		
Crown Beverage Cans Saigon Limited	102,988,519,528	210,405,537,315
Saigon Binh Tay Beer Group Joint Stock Company	63,033,078,929	19,812,398,470
Sai Gon - Kien Giang Beer Joint Stock Company	29,345,630,846	3,218,569,970
Sai Gon - Khanh Hoa Beer Joint Stock Company	27,486,704,850	18,108,761,000
Sai Gon - Mien Trung Beer Joint Stock Company	19,844,643,846	44,976,587,953
Sai Gon - Vinh Long Beer Joint Stock Company	15,061,920,885	4,825,865,000
Saigon Tay Do Beer - Beverage Joint Stock Company	6,711,773,200	6,011,317,950
Saigon - Bentre Beer Joint Stock Company	5,437,533,090	9,454,426,850
Saigon - Phutho Beer Joint Stock Company	5,221,786,416	11,483,668,900
San Miguel Yamamura Phu Tho Packaging Company	3,064,380,000	12,707,200,000
Saigon - Baclieu Beer Joint Stock Company	707,632,200	2,149,649,700
Me Linh Point Limited	-	319,000,000
Other related parties		
TBC-Ball Beverage Can Vietnam Limited	103,617,881,451	96,756,522,384

#### NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

## 17 Taxes payable to/receivable from State Treasury

#### (a) Taxes payable to State Treasury

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1)	Takes payable to State Treasury	01/01/2021	Incurred	Paid	Net-off	30/09/2021	
		VND	VND	VND	VND	VND	
	Special sales tax	231,029,079,755	1,485,551,793,885	(1,654,598,932,908)	-	61,981,940,732	
	Corporate income tax	175,556,059,116	266,713,752,339	(334,050,281,129)	-	108,219,530,326	
	Value added tax	-	2,659,051,726,784	(201,013,639,955)	(2,254,137,129,458)	203,900,957,371	
	Personal income tax	12,022,326,041	21,545,293,822	(23,396,008,648)	-	10,171,611,215	
	Import-export tax	-	4,201,244,646	(4,201,244,646)	-	-	
	Land tax and land leases	1,581,049,815	22,975,250,954	(12,862,836,929)	(3,780,781,938)	7,912,681,902	
	Natural resource taxes	43,728,000	50,136,612	(91,677,812)	-	2,186,800	
	Other taxes	1,175,770,000	2,486,784,907	(1,684,110,475)	-	1,978,444,432	
		421,408,012,727	4,462,575,983,949	(2,231,898,732,502)	(2,257,917,911,396)	394,167,352,778	

(b) Taxes receivable from State Treasury	01/01/2021	Net-off	Reclassified from	30/09/2021
	VND	VND	taxes payable VND	VND
Land leases	30,083,444,484	(3,780,781,938)	-	26,302,662,546
	30,083,444,484	(3,780,781,938)		26,302,662,546

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#### 18 Accrued expenses

	Advertising and promotion expenses	<b>30/09/2021</b> VND 976,766,984,695	01/01/2021 VND 53,839,652,246
	Others	62,285,599,998	9,738,535,864
		1,039,052,584,693	63,578,188,110
19	Other payables		
(a)	Other payables – short-term		
		30/09/2021 VND	01/01/2021 VND
	Estimated land use rights payable to the State in connection with equitisation (*)	735,379,872,700	735,379,872,700
	Bonus and welfare fund payable to subsidiaries	44,700,090,136	42,236,388,197
	Dividends payable	8,027,750,325	6,712,395,925
	Other payables	60,584,105,053	37,292,075,146

(\*) Estimated land use rights payable to the State in connection with equitisation was recorded in accordance with Equitisation Finalisation Minute issued by representative of Ministry of Industry and Trade and Ministry of Finance dated 6 March 2010 (Note 12)

#### Other payables – short-term to related parties

	30/09/2021 VND	01/01/2021 VND
Subsidiaries		
Sai Gon Beer Trading Company Limited	25,517,600,272	25,517,600,272
Sa Be Co Mechanical Co, Ltd	10,199,734,712	10,061,217,212
Sai Gon - Ha Tinh Beer One Member Company Limited	9,300,409,147	8,988,336,717
Sai Gon Beer Eastern Trading Joint Stock Company	1,722,067,552	52,063,478
Northern Sai Gon Beer Trading Joint Stock Company	1,522,160,540	1,522,160,540
Saigon - Lamdong Beer Joint Stock Company	988,608,300	-
Saigon Song Tien Beer Trading Joint Stock Company	739,328,874	739,328,874
Saigon - Songlam Beer Joint Stock Company	518,907,133	-
Sai Gon Beer Bac Trung Bo Trading Joint Stock Company	437,717,745	437,717,745
Sai Gon - Ha Noi Beer Corporation	320,907,926	-
Sai Gon - Quang Ngai Beer Joint Stock Company	306,722,330	H
Saigon - Soc Trang Beer One Member Limited Company	243,206,468	12,932,851
Sai Gon Beer Packaging Joint Stock Company	195,775,466	195,775,466
Sai Gon - Dong Xuan Beer Alcohol Joint Stock Company	148,974,162	9
Saigon Song Hau Beer Trading Joint Stock Company	106,561,973	106,561,973
Saigon Beer Nam Trung Bo Trading Joint Stock Company	82,229,450	82,229,450
Saigon - Nghetinh Beer Joint Stock Company	15,741,618	-

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oner payables – long-term	30/09/2021 VND	01/01/2021 VND
Other payables - long term		
Fraser & Neave (Singapore) Pte. Limited	-	2,000,000
-	146,683,233	-
	767,155,668	2,464,069,317
Fraser and Neave, Limited	1,223,083,830	481,446,018
Chang International Co.,Ltd.	4,020,940,563	667,563,948
Thai Beverage Public Co., Ltd.	6,040,116,094	1,878,375,715
BeerCo Limited (SG)	7,373,525,000	-
Other related parties		
Sai Gon - Vinh Long Beer Joint Stock Company	4,216,410	-
Saigon - Baclieu Beer Joint Stock Company	67,577,463	-
Saigon Tay Do Beer - Beverage Joint Stock Company	73,608,266	-
Saigon - Phutho Beer Joint Stock Company	122,836,337	-
Saigon - Bentre Beer Joint Stock Company	140,858,079	-
Sai Gon - Kien Giang Beer Joint Stock Company		-
		340,000
Sai Gon - Khanh Hoa Beer Joint Stock Company	312,871,960	10,937,943
Saigon Binh Tay Beer Group Joint Stock Company	377,112,485	287,780,949
	Sai Gon - Khanh Hoa Beer Joint Stock Company Sai Gon - Mien Trung Beer Joint Stock Company Sai Gon - Kien Giang Beer Joint Stock Company Saigon - Bentre Beer Joint Stock Company Saigon - Phutho Beer Joint Stock Company Saigon Tay Do Beer - Beverage Joint Stock Company Saigon - Baclieu Beer Joint Stock Company Sai Gon - Vinh Long Beer Joint Stock Company <b>Other related parties</b> BeerCo Limited (SG) Thai Beverage Public Co., Ltd. Chang International Co.,Ltd.	Saigon Binh Tay Beer Group Joint Stock Company377,112,485Sai Gon - Khanh Hoa Beer Joint Stock Company312,871,960Sai Gon - Mien Trung Beer Joint Stock Company252,047,357Sai Gon - Kien Giang Beer Joint Stock Company189,644,088Saigon - Bentre Beer Joint Stock Company140,858,079Saigon - Phutho Beer Joint Stock Company73,608,266Saigon - Baclieu Beer Joint Stock Company73,608,266Saigon - Baclieu Beer Joint Stock Company67,577,463Sai Gon - Vinh Long Beer Joint Stock Company4,216,410Other related partiesBeerCo Limited (SG)7,373,525,000Thai Beverage Public Co., Ltd.6,040,116,094Chang International Co.,Ltd.1,223,083,830Super Brands Company Pte. Ltd.767,155,668Chang Beer Co., Ltd.146,683,233Fraser & Neave (Singapore) Pte. Limited-Cother payables – long-term30/09/2021

## 20 Bonus and welfare fund

This fund is established by appropriating amounts from retained profits as approved by the shareholders at Company's General Meeting of shareholders This fund is used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies

Movements of bonus and welfare fund during the period were as follows:

	09 month period ended	
	30/09/2021 VND	30/09/2020 VND
Opening balance	55,826,503,442	99,423,121,910
Appropriation during the period	39,866,819,535	37,164,750,001
Adjustments to bonus and welfare fund	-	(20,704,495,849)
Transfer to subsidiaries	(2,463,701,939)	-
Utilisation during the period	(32,665,272,174)	(72,405,119,539)
Closing balance	60,564,348,864	43,478,256,523

#### 21 Provisions – long-term

Provisions – long-term represented provision for severance allowance Movements of provision for severance allowance during the period were as follows:

	09 month period ended		
	30/09/2021 VND	30/09/2020 VND	
Opening balance Provision made during the period Provision utilised during the period Provision return during the period	82,323,187,723 - (795,663,952) (40,284,831,661)	92,606,211,882 1,098,607,336 (10,470,203,493) -	
Closing balance	41,242,692,110	83,234,615,725	

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

#### 22 Changes in owners' equity

	Share capital	Investment and development fund	Retained profits	Total
	VND	VND	VND	VND
Balance as at 1 January 2020	6,412,811,860,000	760,819,802,040	9,370,274,398,123	16,543,906,060,163
Net profit for the year	-	-	4,601,706,892,979	4,601,706,892,979
Dividends	-	-	(3,527,046,523,000)	(3,527,046,523,000)
Appropriation to bonus and welfare fund	-	-	(49,553,000,000)	(49,553,000,000)
Adjustments to bonus and welfare fund	-	-	20,704,495,849	20,704,495,849
Appropriation to social activities fund	-		40,464,926,089	40,464,926,089

Balance as at 31 December 2020	6,412,811,860,000	760,819,802,040	10,456,551,190,040	17,630,182,852,080
Net profit for the period	-	-	2,238,892,562,230	2,238,892,562,230
Dividends	-	-	(961,921,779,000)	(961,921,779,000)
Appropriation to bonus and welfare fund	-	-	(39,866,819,535)	(39,866,819,535)
Balance as at 30 September 2021	6,412,811,860,000	760,819,802,040	11,693,655,153,735	18,867,286,815,775



#### 23 Share capital

The Company's authorised and issued share capital are:

	30/09/2021 and 01/01/2021		
	Number of shares	VND	
Authorised and issued share capital			
Ordinary shares	641,281,186	6,412,811,860,000	
Shares in circulation			
Ordinary shares	641,281,186	6,412,811,860,000	

There was no movement in share capital during the period ended 30 September 2021.

### 24 Off balance sheet items

Foreign currencies

	30/	/09/2021	01/01/	/2021	within the second se
	Original	VND equivalent	Original currency	VND equivalent	258
					- cč
USD	257,405	5,831,518,657	300	6,895,260	PH
EUR	1,339	34,793,915	3,386	94,914,019	R
AUD	17,871	289,450,108	-	-	LC
					10
	-	6,155,762,680		101,809,279	PH
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### 25 Revenue from sales of goods and provision of services

Total revenue represents the gross value of goods sold and services provided, exclusive of value added tax and special sales tax

Net revenue comprised:

	09 month period ended		
	30/09/2021	30/09/2020	
	VND	VND	
Total revenue			
<ul> <li>Sales of merchandise goods</li> </ul>	14,535,789,563,978	15,476,543,997,397	
- Sales of raw materials	3,835,578,750,096	3,981,595,886,545	
- Sales of finished goods	2,079,770,352,146	2,798,943,648,116	
Sales of finished goods inclusive of special sales tax	3,565,284,848,007	4,815,192,974,155	
Special sales tax	(1,485,514,495,861)	(2,016,249,326,039)	
- Others	34,703,060,815	30,413,096,832	
	20,485,841,727,035	22,287,496,628,890	
Less revenue deductions			
- Sales returns	21,400,840,507	279,700,401	
Net revenue	20,464,440,886,528	22,287,216,928,489	

#### 26 Cost of goods sold and services provided

	09 month period ended		
	30/09/2021	30/09/2020	
	VND	VND	
Cost of merchandise goods sold	12,383,651,988,130	13,261,328,767,494	
Cost of raw materials sold	3,811,245,996,486	3,977,219,160,583	
Cost of finished goods sold	1,315,934,218,315	1,686,916,999,121	
Allowance for inventories and long-term tools, supplies and spare parts	1,161,180,910	3,793,450,322	
Others	5,973,161,463	2,390,318,192	
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	17,517,966,545,304	18,931,648,695,712	

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

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#### 27 Financial income

	09 month period ended		
	30/09/2021	30/09/2020	
	VND	VND	
Dividends and profits distribution income	1,067,487,693,249	1,789,637,388,577	
Interest income	583,723,941,023	634,939,915,306	
Gain from divestments	194,260,672,850	-	
Realised foreign exchange	20,201,966,198	35,822,151,747	
	1,865,674,273,320	2,460,399,455,630	

#### 28 Financial expenses

	09 month period ended		
	30/09/2021	30/09/2020	
	VND	VND	
Allowance for diminution in the value of long-term	(12,880,226,683)	45,120,914,131	
financial investments Realised foreign exchange	5,005,579,221	8,149,995,449	
Others	615,716,556	-	
	(7.050.000.000)	50.070.000.500	
	(7,258,930,906)	53,270,909,580	

#### 29 Selling expenses

	09 month period ended		
	30/09/2021	30/09/2020	
	VND	VND	
Selling support expenses	1,132,325,608,724	830,155,906,224	
Advertising and promotion expenses	1,036,273,332,952	797,485,014,216	
Staff costs	31,244,906,341	32,785,387,357	
Others	13,225,790,577	20,381,680,074	
	2,213,069,638,594	1,680,807,987,871	

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) As at 30 September 2021

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## 30 General and administration expenses

	09 month period ended		
	30/09/2021	30/09/2020	
	VND	VND	
Staff costs	107,200,358,568	153,309,511,085	
Rental expenses	27,929,336,133	71,145,676,266	
Depreciation and amortisation	9,810,459,357	10,052,511,406	
Provision and allowance	(40,166,314,161)	1,069,471,396	
Others	55,999,141,342	69,419,618,817	
	160,772,981,239	304,996,788,970	

Nguyen Van Hoa Preparer

2....October 2021

Tran Nguyen Trung Chief Accountant TÓNG CÔNG TY CO FHÁN BIA-RƯỢU-NƯỚC GIẢI KHÁT SÁI GÙN Kếo Lụang thiếc On behalf of General Director Deputy General Director

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